



Skolkovo business mission agenda

Location: Helsinki, Finland

Date: June 11-13, 2019

The Skolkovo Foundation (Russia), the biggest innovation center in Eastern Europe, is organizing a business mission of Russian startup companies in the field of IT Products and Technologies to Finland in order to promote their international commercialization. We have selected several Skolkovo residents planning to introduce their products to International market. The companies have developed unique products that have already been tested in Russia.

We are aiming to establish and develop business contacts with companies interested in implementing or piloting our startups' solutions: Medical electronics, Medical IoT, Medical AI solutions, Medical Information Systems, Digital HealthCare services, Medical Blockchain application.

We will appreciate a meeting to discuss partnership opportunities of developing business in Finland and other EU countries.

Yours Truly,

Sergey Voinov

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[About the Skolkovo Foundation](#)

Skolkovo Project is the initiative of the Federal Government of Russia to create an ecosystem that will facilitate development of entrepreneurship and research in 5 priority areas: energy efficiency, strategic computer technologies, biomedicine, nuclear and industrial technologies and space technologies. The Foundation specifically supports free entrepreneurship and works with independent technological start-ups to ensure their success. Our portfolio currently includes 1450+ innovative companies.

The main objective of the Foundation is to create an ecosystem of innovation in Russia and assist entrepreneurial efforts in development and commercialization of the products and services. To achieve this objective, clusters offer the following support mechanisms: *financial support* of participants' projects; development of competencies with the help of world-class *mentors*, and *raising funds* through Skolkovo mechanisms such as investment associations; assistance with entering *foreign markets*; access to *potential clients* in Russia and abroad in order to determine technological areas of demand in the future and to create joint plans of development; accumulation of resources and competencies via *partnerships* with the Russian state institutions, major international companies, scientific institutions and innovative centres, venture investors.

For more details, please see: www.sk.ru

List of participants

1 **DOC+**

Holistic digital health ecosystem on the market and provide home visits, telemedicine, drug delivery, electronic health record, AI and other services

Representative: Ruslan Zaidulin, e-mail ruslan.zaydullin@docplus.ru
Web: <https://docplus.ru/>

2 **MED.ME**

Med.me is blockchain-based medical information sharing and appointment scheduling system designed to connect together doctors, patients, clinics, HMOs, insurance companies and other players in the medical industry.

Launched in 2017 in Russia, Med.me already gained a real traction. More than 100 established integrations with leading Medical Information Systems allows Med.me to target more than 40% of private clinics in Russia, including almost all major medical brands.

Med.me started international expansion from selling white label in Latvia and GCC countries. Blockchain technology allows MedMe to provide immutable and secure log and easy sharing to of the medical information.

Representative: Alexander Naslednikov, e-mail xalex@gbooking.ru
Web: <http://med.me/en/>

3 **Botkin.AI**

Botkin.AI is a software platform for diagnostics and disease risk prediction based on mathematical patient representation models and AI technologies.

Key Features:

A patented proprietary technology for building and using mathematical models of patients;
Applicability in diagnostics, risk assessment, clinical trials, and scientific research;
Custom IT tools for integration with medical databases and visualization of output data;
Compatibility with international standards and protocols.

Representative: Sergey Sorokin, e-mail s.sorokin@intellogic.ru
Web: <https://botkin.ai/?lang=en>

4 **Heart.Zone**

Heart.Zone LLC engineered continuous ECG monitoring technology for earphones. Continuous ECG monitoring does not affect audio performance. User can enjoy music, talk on a microphone and record ECG simultaneously. ECG monitoring technology uses pure electrical contacts in the ears and on the skin. Sweat, hair, skin color or wobbling due to motion do not affect the quality of heart monitoring. Heart.Zone's continuous ECG monitoring technology is integrated in a micro-module and API for apps.

Representative: Vladimir Savchenko, e-mail vlads@heart.zone
Web: http://www.tft-sensor.com/index_en.html

5 Third Opinion

Third Opinion AI is an innovative HealthTech company committed to digitize expert-level medical experience in imaging and train the AI to detect abnormal conditions on:

- microscopic blood images
- histology
- ocular fundus images
- ultrasound
- X-Ray
- mammograms
- CT
- MRI
- orthopantomograms

The software tool works as an AI-assistant for doctors to decrease high routine workload and risks of errors. It supports healthcare facilities on understaffing, growing volume of mass screenings, lack of automation tools in medical imaging, lower experience in orphan diseases, lack of images reporting standards.

With Third Opinion AI insurance companies get an objective/alternative assessment tool.

4 MVPs are based on 300 000 annotated images. 1 mln images allocated to ensure further AI-training. 20+pilot installations. API integration Platform.

Representative: Anna Mesheryakova, e-mail anna@mesheryakova.ru
Web: <https://3opinion.ru/en>

6 SP.ARM

SP.ARM has developed and implemented information technology in the medical field all over Russia since 1988. Our major product is a full-featured hospital information system qMS, which provides information support for solving any problems in the healthcare field. Today over 300 hospitals in Russia and CIS countries are using qMS. Among our implementations are whole regions, large federal centers, university hospitals, private medical centers, laboratory chains – qMS can be adjusted to the size and profile of any medical organization.

Representative: Daria Danilova, e-mail daria.danilova@sparm.com
Web: <https://sparm.com/>

7 3D Bioprinting Solutions

3D Bioprinting Solutions is a Laboratory for Biotechnological Research founded by INVITRO, the largest private medical company in Russia. The laboratory develops and produces bioprinters and materials for 3D bioprinting, and also develops innovative technologies in the field of biofabrication. On December 3, 2018, the Organ.Aut bioprinter was delivered to the ISS on board the Soyuz MS-11 manned spacecraft. For the first time on orbit, cosmonaut-researcher Oleg Kononenko printed human cartilage tissue and a rodent thyroid gland using a bioprinter.

Representative: Dmitry Fadin, e-mail dfadin@invitro.ru
Web: <https://bioprinting.ru/en/>